

Effective Enterprises Nationwide –  
Hungarian Collection  
2019



Let's put some PAs  
under the tree!

A selection of PODs from the  
Hungarian Consortia

METAL INDUSTRY



**BOHU20190522001** Hungarian SME from the metal industry is offering its metalworking services to business partners. The primary activities of the company include the production of elevators, escalators, sheet metal working, as well as designing and producing manufacturing equipment. They are looking for partners who need quality work and are looking for a long-term cooperation in the frame of manufacturing or subcontracting agreements.

**BOHU20170621001** Hungarian SME from the metal industry is offering its metalworking capacity to business partners. The company's inventory of 70 metal milling machines, including state-of-the-art CNC metalworking centers. The primary activities of the company include the production of machinery and parts, metalworking, as well as designing and producing manufacturing equipment. They are looking for partners who need quality work based on long-term cooperation in standard machining combined with flexibility.

**H**ungarian company, specialized in manufacturing special-purpose machines, machine parts and machine building parts, offers production capacity, manufacturing quality and more than a decade of exporting expertise. Business partnership is sought in France, Belgium, the Netherlands and the United Kingdom. The cooperation is possible in the form of a manufacturing agreement or subcontracting. ([eenszeged@csmkik.hu](mailto:eenszeged@csmkik.hu))

**BOHU2018077001** – Hungarian company produces brakes, does laser cutting and laser machining and 3D measurements. Most of their customers work on spare parts market and they also deliver their products directly to the manufacturing industry. The SME is looking for international business partners under distribution services or manufacturing agreement.

**BOHU20190603001** – Hungarian SME specialized in CNC machining and effective technological solutions offers its services for reliable business partners from the automotive, electro-technical and consumer industry. The company deal with small, medium and large sized production as well. They are looking for potential partners in the frame of manufacturing, outsourcing or subcontracting agreement.

**M**ajor activities are general metal cutting, producing parts for car-, instrument-, and furniture industry, design and production of single-purpose machines. (41 CNC machines, 110 employees) The company is looking for partners worldwide to produce metal parts to them with the factory's high-quality, high-level capacities. ([csilla.buda@fmkik.hu](mailto:csilla.buda@fmkik.hu))

**T**he Hungarian company is working in the field of engineering and planning of different types of water and wastewater treatment systems. The company is looking for cooperation with a Croatian marketing and commercial agency. The partner's task would be planning, implementing and controlling of the promotion campaign of the Hungarian product in Croatia, in the framework of commercial agency agreement.



**A** Hungarian company specialized in water treatment systems from design to putting into operation and maintenance is looking for subcontracting or services agreement ([een@zmva.hu](mailto:een@zmva.hu))

### INTERIOR

[BOHU20190501001](#) Hungarian company is offering subcontracting and manufacturing agreement in the field of furniture production



[BOHU20190108001](#) Hungarian manufacturer of office, home, outdoor and shop furniture is looking for manufacturing opportunities

[BOHU20190121001](#) Hungarian producer of wooden home and office accessories looking for distributors

**A** Hungarian sawmill company specialized in the production of kitchen and garden furniture and parquetry frieze raw materials from ash and robinia is looking for partners to distribute its products, and would like to offer itself as subcontractor of wood processing. (een@zmva.hu)

[BOHU20190613001](#) The Hungarian company is manufacturing quality windows, doors, garage doors and shade products and wants to expand its business abroad. The company is looking for distributors of their products and project managers, constructors, designers who would be interested to apply the products of the company. In the former case distribution service agreement while in the latter subcontracting would be relevant.

### FOOD AND AGRO INDUSTRY

[BOHU20190709001](#) Hungarian gluten-free oat mill offers oat flour and oat flakes (jumbo, regular) to manufacturers and to distributors in the frame of commercial agency and distribution services agreement



[BOHU20190717001](#) Producer of premium quality fruit gummies with no added sugar and sweetener is looking for wholesalers and distributors

[BOHU20190529001](#) Family winery in the heart of Tokaj Wine Region is looking for distributors or agencies selling its wine products

[BRHU20190410001](#) Hungarian SME producing gourmet-smoked products is looking for partners for signing subcontracting agreement

[BOHU20190502002](#) Hungarian manufacturer and trader of gourmet high quality smoked, cured bresaola/ham and salami products seeks distributors

[BOHU20190130001](#) Hungarian innovative and healthy food producer is looking for Croatian distributors for bakery products.

[BOHU20171026001](#) – A Hungarian producer and seller of food-supplements and functional foods, such as tinctures, cold pressed seed oils, herbal extracts in oils, lyophilized fruits and high-quality syrups, is looking for distributors to sell its products.

[BOHU20180509001](#) – A Hungarian SME produces gluten-, dairy-, egg-, and sugar-free biscuits, and savoury snack products from its own flour mixtures, which have a positive impact on the digestive system. These products are recommended for different diet types such as gluten-free, lactose-free, milk free, egg free, vegan, diabetes, insulin resistance, Irritable Bowel Syndrome/ low FODMAP). The company is looking for reliable business partners in the frame of commercial agency and distribution services agreements.

**L**aposa Birtok - Laposa Wine Estate is one of the most popular wineries in Badacsony. They basically deal with traditional, local grape varieties which are located in the best-suited sites of the surrounding volcanic buttes. The winery produces mostly white wines a total of 350.000-400.000 bottles of wine are produced per annum. Their mission is to make Badacsony and the Badacsony wine region known to the world. Therefore they are actively looking for distributors or HORECA partners in foreign countries. (csilla.buda@fmkik.hu)

[BOHU20180608001](#) Hungarian company with more than 40 years of food production experience and specialised in frozen cakes, tortellini/ravioli, is looking for distributors or commercial agents mainly in Europe and CIS (Commonwealth of Independent States) area. The SME produces special Hungarian cakes and cakes with international flavours as well (wide range of cheesecakes, tiramisu, apple cake, etc.) and different salty and sweet tortellini/ravioli for retail and HORECA. It is also open to manufacturing agreement.

[BOHU20180327003](#) A Hungarian company specialized in manufacturing healthy fruit bars made of 100% dried fruits, also succulent chocolate covered dried fruits, furthermore packaging of dried fruits is looking for distributors and manufacturing agreement from the neighbouring countries.

[BOHU20190304001](#) – Hungarian dietary supplement producer is looking for business partners in Central and Eastern European countries under a commercial agency agreement. The potential partners should support the distribution of these dietary supplements in these countries and should take part in communication activities.



[BOHU20180705001](#) – A Hungarian SME, located in the eastern part of Hungary, is specialized in producing, packaging and trading of different varieties of organic honey. The company is looking for international partners who are able to sell its products in the framework of distribution services agreement.

[BOHU20190410001](#) – A Hungarian family-owned SME with more than 15 years of experience in the field of bottled mineral water production and sale is looking for reliable partners from the EU, especially from Germany, Austria, Croatia, Slovenia, Slovakia, Poland, Czech Republic and Italy. The company offers its mineral water in 19 litre refillable bottle for distribution or it is willing to produce under the own private label of its clients.

[BRHU20171026001](#) – Hungarian producer of herbals extracted in oil, food-supplements and functional foods is looking for European cold pressed seed oil manufacturers for its production, with the same European class, in the framework of manufacturing agreement.

[BOHU20190417001](#) A Hungarian wine and food trading company is seeking partners in the Asian, American and European market. The company would like to become a primary supplier of a carefully selected portfolio of wines from Hungarian wine regions and frozen poultry food products, especially wings and paws. The company is looking for partners in the framework of distribution or commercial agency agreement. products.

[BOHU20190130001](#) Hungarian innovative and healthy food producer is looking for Croatian distributors for bakery products

### BEAUTY & HEALTH

[BOHU20190801001](#) A Hungarian SME manufactures and distributes worldwide its devices based on market-leading electrical muscle stimulation (EMS) technology. The world-class EMS devices offer solutions for innovative fitness, rehabilitation, beauty and wellness. The company is looking for business agents and distributors all over the world who are willing to represent the brand, the products and the values in their territory.



[BOHU20191024002](#) A Hungarian company having developed a skin regenerating gel is looking for partners offering distribution services. Not only shops, pharmacies, medical aids shops are awaited but health institutions, home care and hospice providers and nursing homes too

The Hungarian company is distributor and developer of products made from medicinal mud from a Hungarian thermal lake. They are looking for medicinal product manufacturers with the intention of using this material or for companies who would like to develop a new product family based on it and need a raw material provider for it. The company is primarily offering its supplier services in form of distribution agreement and additionally their assistance to the developments in form of service agreement. ([een@zmva.hu](mailto:een@zmva.hu))

### FASHION & TEXTILE

[TOHU20190613001](#) A small Hungarian family-owned SME specialized in garment production and IT solution development is offering a new construction method that is entirely different from the empiric methods used for garment pattern construction. It shortens the pattern design time by around two order of magnitude. The technology can be used for garment production and small scale customized or made-to-measure garment production. The company is looking for a joint venture partner to set up a new legal entity.



[BOHU20181203001](#) A successful Hungarian social enterprise, producing unique women's apparel and handmade jewelry, is looking for partnerships with European distributors having good connections to agents, showrooms, concept stores. The fashion brand offers a wide range of garments, handbags, accessories made by Roma/Gypsy women and inspired by traditional Roma motifs. The firm has a well-established customer base and sales channels in Hungary and seeks to expand and consolidate its presence on the market

### INFORMATION TECHNOLOGY

[BOHU20171027001](#) Dynamically developing Hungarian company specialized in installation/testing/maintenance/consultancy of IT solutions and security and any kind of data network for small, medium and international enterprises and the government sector is looking for new projects in form of outsourcing, service or subcontracting agreement.



The Hungarian company is active in the IT sector and offers a truly special and personal way to keep the memories of deceased loved ones alive. The smartphone readable device that can be attached to the tombstones helps people to cope with grief by uploading pictures, poems, lighting virtual candles on the online memorial site. The company is looking for distributors and franchise partners to sell the special funerary product. ([een@primom.hu](mailto:een@primom.hu))

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