



Deutsch-Irische  
Industrie- und Handelskammer  
German-Irish Chamber  
of Industry and Commerce



Embassy  
of the Federal Republic of Germany  
Dublin

## **'Stronger trade relations with Germany'**

**Draft Programme for 25<sup>th</sup> of September:**

**9.00 – 9.05**      ***Welcome by: Deike Potzel, German Ambassador to Ireland***

***Introduction by: Ralf Lissek, CEO German-Irish Chamber of Industry and Commerce/Jack Golden, Chairman of the Kuratorium of the German-Irish Chamber of Industry and Commerce***

**9.05 – 9.35**      ***Presentation of study results on which Irish industries will be most effected by Brexit by: Professor Edgar Morgenroth, DCU, member of the National Economic and Social Council (NESC)***

**9.35 – 10.15**      ***Case Studies from Irish companies:***  
***a) Exporting to Germany***  
***b) Working with new suppliers from Germany***

**10.15 – 10:50**      ***Presentation of the German Desk – experts supporting Irish companies trading with Germany***

**10.50 – 11.00**      ***Discover Germany as export market***  
***Eddie Goodwin, Manager Germany, Switzerland, Austria***  
***Enterprise Ireland***



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**11.00 – 11.20**      ***Logistics after Brexit - new opportunities through direct trade: new sea routes to relieve land bridge → next steps***

***Vinzenz Hingerl, Head of Customs, DACHSER***

***Shaun Ryan, Commercial Manager, Quality Freight***

**11.20 – 11.25**

***Summary by: Sheamus Causer, Ulster Bank***

***President of the German-Irish Chamber of Industry and Commerce***

**11.25 – 12.00**

***Light Lunch***

**12.00**

***END***

***(All sessions will be followed by a Q&A)***